

VERSIPAK™

Time Warner Telecom's VersiPak products provide your business with:

- Dynamic Bandwidth Allocation – when voice channels aren't being used, that bandwidth is dynamically allocated to Internet Access.
- One solution – one provider – one bill
- Comprehensive selection of features
- VersiPak can scale to meet your needs today and into the future. As your business grows, your communication solution can expand seamlessly.

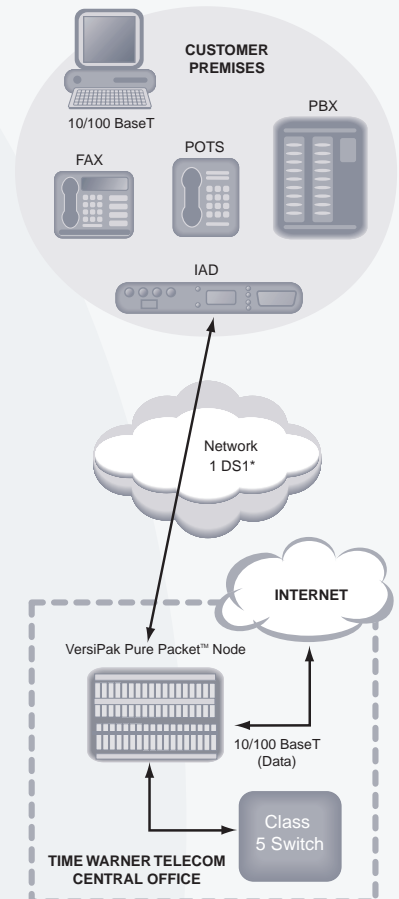
Time Warner Telecom has combined local voice, long distance and Internet into one solution—VersiPak.

VersiPak puts the power of convergence in your hands, optimizing your bandwidth use with a completely managed and monitored, business class service.

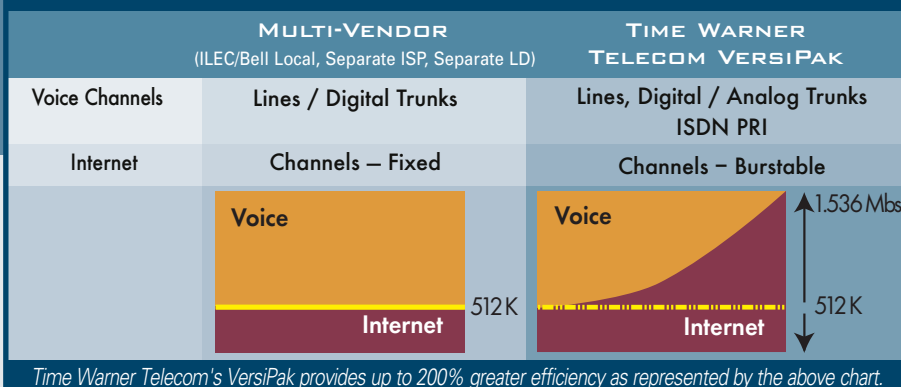
Time Warner Telecom's VersiPak delivers a tailor-made package of voice, Internet and long distance. What separates our offering from other competitors is that when voice channels aren't being used, that bandwidth is dynamically allocated to the Internet—giving you bandwidth when you need it.

VERSIPAK ARCHITECTURE

- **MORE INTERNET CAPACITY TO SPEED UP YOUR WORKFLOW**
- **INCREASE YOUR BANDWIDTH ON DEMAND, AS NEEDED, WITH NO INCREMENTAL COST**
- **FLEXIBLE CONFIGURATION OPTIONS DELIVER A TAILOR-MADE PACKAGE TO FIT YOUR BUSINESS**



VERSIPAK COMPARISON



Time Warner Telecom Offers **More Choice** With VersiPak

VERSIPAK MACH2 AND VERSIPAK MACH3

When your VersiPak Service is reaching the capacity limit, or if you have outgrown your T1 and need more bandwidth, our VersiPak Mach2 and VersiPak Mach3 service delivers the scalability that your business needs.

VersiPak Mach2 and VersiPak Mach3 can maximize your overall service availability by providing up to 36 equivalent voice channels and up to 3.5 Mbs of Internet bandwidth.

BENEFITS:

- VersiPak Mach2 and VersiPak Mach3 delivers integrated voice and data over 2-3 bonded T1s
- Dynamic Bandwidth Allocation, all the bandwidth you need when you need it
- Flexible configuration
- Scalable
- One provider—one bill
- Voice service can be provided on business lines, analog or digital trunks or ISDN PRI
- Integrated 10/100 Ethernet port for data
- Comprehensive selection of features

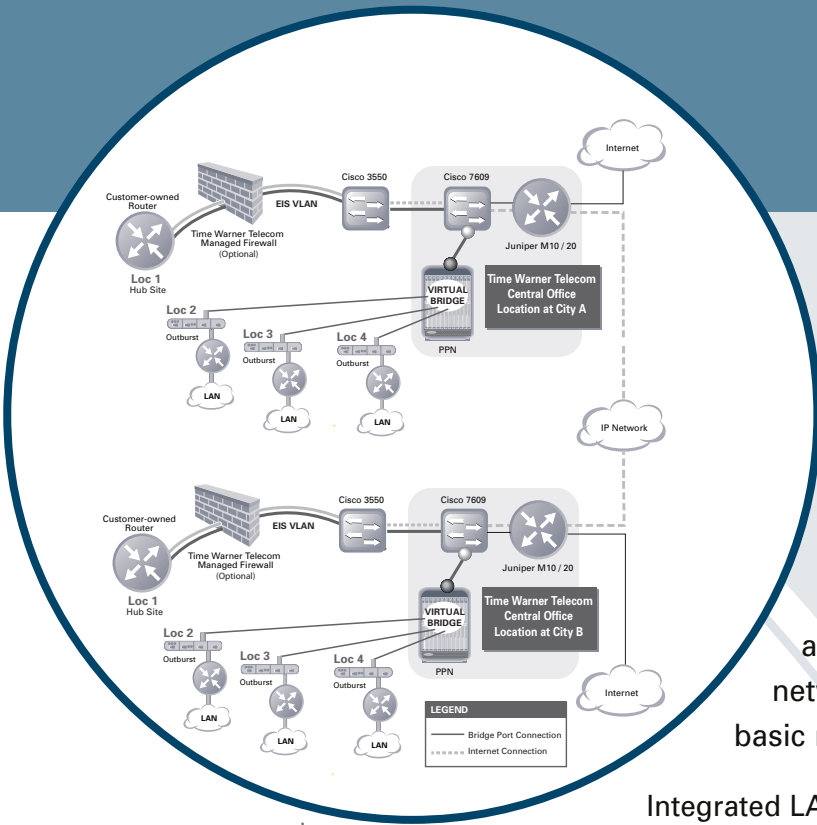
WHAT CUSTOMERS
SAY ABOUT
TIME WARNER TELECOM

“We have 10 times more capacity than before. But it was the flexibility of the product that interested us the most. We’ve been able to increase our capacity across the board and still have bonus capacity throughout the day. Time Warner Telecom delivers on their service promise.”

— Mark Henry, vice president, Fimco Inc., Milwaukee, WI.

“Time Warner Telecom showed us that by upgrading to Mach2, we could increase our Internet speed and lower our phone service cost. We’re saving 10 percent a month compared to what other providers could offer. But the best part about working with Time Warner Telecom is their service—it’s a dream.”

— David Fuss, co-owner and vice president, Western Office Systems, Inc., Albuquerque, NM.



INTEGRATED LAN AND VERSIPAK

If your business needs cost-effective scalable data connectivity, corporate internet access, and voice services, Integrated LAN data combined with VersiPak voice channels and Internet access creates a powerful, all-inclusive network solution that addresses all your basic networking needs.

Integrated LAN is a private LAN extension that allows you to transfer private data between multiple locations within a metro or across cities. With Integrated LAN, you can also manage the data capacity at all locations to eliminate the cost of outsourced management services or expensive hardware.

With Integrated LAN, sites configured with VersiPak can be inter-networked with each other seamlessly and securely. Private data is differentiated from Internet-bound traffic through the use of distinct VLAN tags.

BENEFITS:

- Dynamic allocation provides more bandwidth for data when voice channels are not in use
- Private data is secure
- Fully managed solution
- Provides remote sites access to shared corporate resources, servers, and applications
- Bandwidth up to 4.5 Mbps

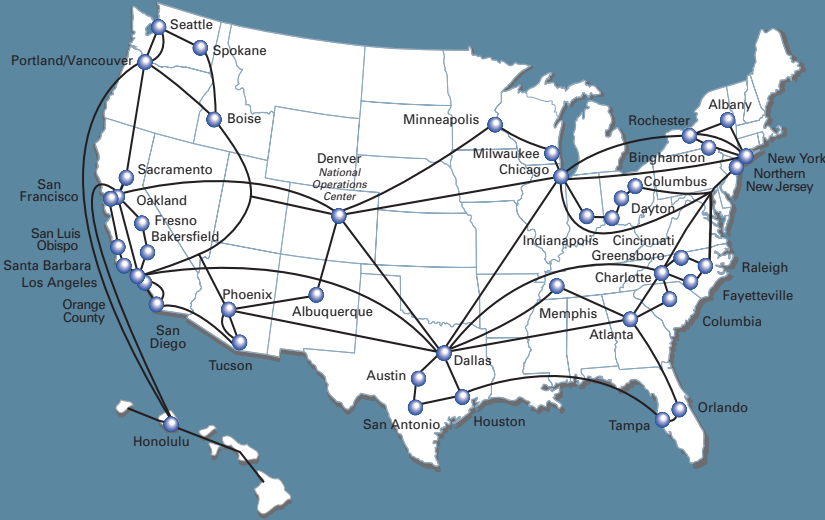
"Our technology needs required more speed, more capacity, and most importantly—stability. With Time Warner Telecom, our speed has increased, our capacity has nearly doubled, and we're saving at least 35 percent in total costs. In addition, the Company's service is stellar."

— Tammy Klipfel, IT administrator,
GBP Risk Solutions, Tucson, AZ.

"Time Warner Telecom's VersiPak is an offering that no other provider can match. We now have 50 percent greater Internet capacity. Time Warner Telecom's account team exceeded every expectation we had from ordering the service through post installation support."

— Suzanne Gaus, Cropsolution Inc., Raleigh, NC

WHY TIME WARNER TELECOM?



Time Warner Telecom delivers national network reach, product innovation, and next-generation services with a customer experience that is second to none. By owning our own network, we can quickly provision new service and proactively service our customers, without relying on other providers. Time Warner Telecom meets the needs of any business requiring local and national business communications services with more commercial buildings connected to a national fiber infrastructure and 10 Gbps IP backbone than any other competing service provider.

VERSIPAK IN ACTION:

A financial services firm needs 14 voice phone lines to conduct business Monday through Friday, 8:00 a.m. to 5:00 p.m. They also need Internet access to monitor client portfolios and track stock market fluctuations.

They download critical financial information each evening. Currently, they use two T-1s — one for voice and the other for data. The price they pay is a little excessive for their 20 employees and budgets are tight.

What seems like an impossible task to manage is now possible with Time Warner Telecom's VersiPak service. By combining local voice, Internet and long distance services onto one dedicated clear channel T-1 they automatically have more capacity available for Internet access. There is now enough Internet bandwidth to meet their daytime and nighttime needs, all at a fraction of the cost they would normally pay.

ABOUT TIME WARNER TELECOM

Time Warner Telecom Inc., headquartered in Littleton, Colorado, provides managed network services, specializing in Ethernet and transport data networking, Internet access, local and long distance voice, VoIP and security, to enterprise organizations and communication service companies throughout the U.S. As a leading provider of integrated and converged network solutions, Time Warner Telecom delivers customers overall economic value, quality, service and improved business productivity. **Please visit www.twtelecom.com** for more information.

TIME WARNER TELECOM

CONNECTING YOUR BUSINESS TO MORE BUSINESS™

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